

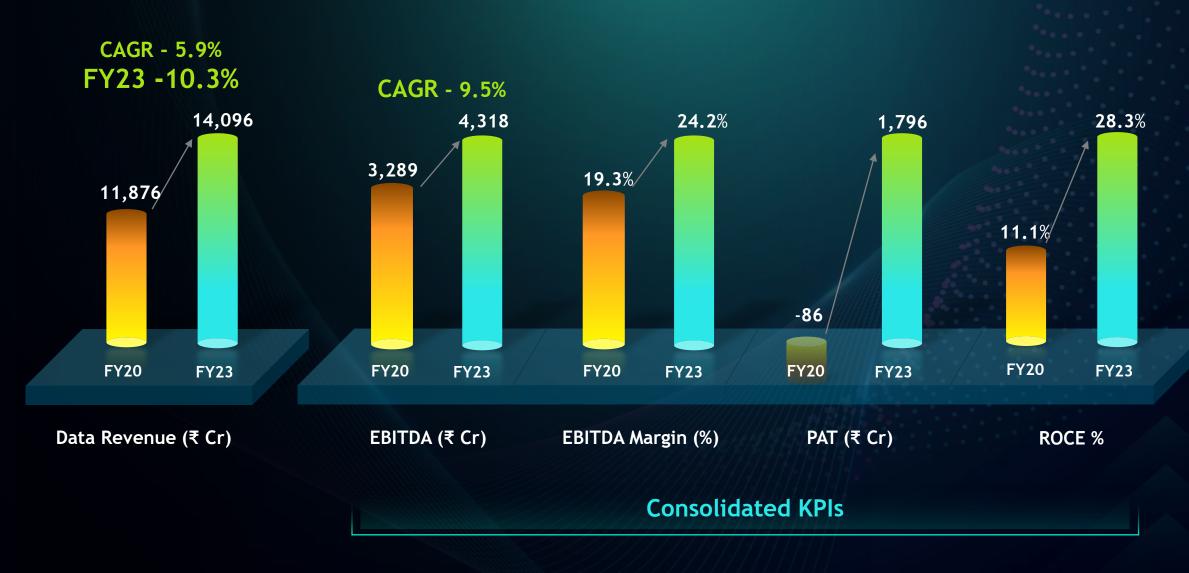


37th Annual General Meeting 18th July 2023

A. S. Lakshminarayanan MD & CEO



FINANCIAL TURNAROUND - THE REIMAGINE STRATEGY IS DELIVERING





CUSTOMER SHIFTS HELPING GOING DEEPER WITH FEWER

+33 FY20-FY23

Million Dollar Club

New Customers Added

+10 FY20-FY23

5 Million Dollar Club

New Customers Added



Benchmark NPS



TATA

ESG COMMITMENTS



Fostering the Right Wining Mix

Multiple Great Place to work recognitions

Focus on Diversity & Inclusion - 21.8%

Learning Academies set up for critical roles across the value chain



Our Long-term Sustainability Goals

Carbon Neutral by FY30 | Net Zero by FY35

Customer GHG emission reduction potential of 20x our emission by FY27

Become Water neutral

Zero waste to landfill by FY27





Project School of Hope & Empowerment (S.H.E)

3 Mn Women lives positively impacted, goal to reach 5 Mn by Dec 2024

Project Nanneer

Lake restoration in Chennai, saved 10 Cr liters of water since Sep 22, planted 6000 native trees

Plan to create a butterfly habitat

TATA

RECOGNITIONS & AWARDS



'Turnaround Star' Forbes India Leadership Award 2023 for Mr A.S. Lakshminarayanan



Best CFO of Large Enterprise by Business World for Mr Kabir Ahmed Shakir



ET Telecom CEO of the Year 2023 for Mr A.S. Lakshminarayanan



Leading CFO of the Year 2022 by CII for Mr Kabir Ahmed Shakir

Gartner

10 successive years
In Gartner Magic Quadrant



Excellence in Corporate Social Responsibility at the CII-ITC Sustainability Awards

Best Employer

INDIA 2022



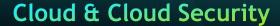






CHANGES IN THE WORLD DRIVING GROWTH OF OUR PRODUCTS & PLATFORMS





Growing Cloud adoption leading to Data Centre Eco-system evolution, increased demand for DC-DC connectivity

Seamless integration across multiple clouds i.e. private and public clouds

Cloud-native applications booming, needing cloud-specific security



Network & Security

Increasing Internet adoption

Continuing Network transformation across organisations

India: Increasing connectivity demand in smaller towns with Enterprises business expansion



Collaboration & Connected Solutions

Exponential growth in IoT devices, emerging IoT Security risks

Companies looking to transform legacy voice & video to a Unified Communication as a Service model

Customers contacting brands in their preferred channel of communication, and brands need to provide a seamless experience across channels



OUR DIGITAL FABRIC HELPS CUSTOMERS SUCCEED IN THEIR HYPERCONNECTED ECOSYSTEMS

Customer's own suite of applications



APIs





End-To End
visibility &
management,
intelligent & easy
to consume
through APIs





Zero trust security across the Digital Fabric

Platforms & Solutions









Media & Entertainment Solutions

Connected Experiences



IoT Solutions

Private Networks

Connected Solutions

Cloud Network Edge



Connected & Intelligent Infrastructure



WE CONTINUE TO INVEST IN OUR DIGITAL FABRIC CAPABILITY



Agreement signed on 28th, 2023 to acquire 100% stake.

omnichannel global integrated communication services provider with a set of proprietary platforms, offering targeted personalisation through video, messaging, push notifications, e-mail and voice-based services, and chatbots.



Agreement signed on 22nd, 2022 to acquire 100% stake.

Switch is a leading global endto-end live video production transmission services and provider with reach to top tier sporting venues in North America.



Acquisition of balance stake of 41.9% announced on Jul 10th, 2023.

The CloudSIMTM developed jointly by Oasis Smart Sim and Communications Tata provides a cost efficient, and zero-touch secure, approach to resolve device connectivity challenges.

^{*} This will become effective after receipt of appropriate approvals which could take 6 to 9 months # This will become effective after customary legal requirements which could take a month



OUR STRENGTHS

Network Strengths

Owned Global

SubSea network underpinning Connectivity Solutions

1/3rd of Internet routes

are connected directly to us

Extensive Coverage Providing

connectivity solutions to customers across 190+ countries & territories

100%

cloud giants are connected through us

100% coverage

in all Tier III/IV DC Eco-system in India

Increasing Customer Relevance

B2B Specialist

with an Industry leading NPS

Unparalleled breadth and richness

in our platform and solution offerings delivering superior customer experience

Coverage from 20+ Analyst

Houses with industry recognitions across our platform offerings

Global Recognition

in Gartner Magic Quadrant for network services for 10 years in row

Financial and Cultural Enablers

A CommTech Organization

driving digital transformation

Healthy Financial KPIs

with high ROCE and improving Debt coverage

Focus on Simplification & Agility

enabling enterprise transformation

Incubating new solutions

and capabilities through the 1/3/30 strategy



STITCHING RIGHT CAPABILITIES FOR ACCELERATED GROWTH



Product to Platform Shift



Evolution from a Platform to a Digital Fabric



Increasing Customer Relevance Quotient



Accelerated Growth

