



An alliance that goes the distance

Cisco Cloud & Managed Services Solutions, by Tata Communications

For more than a decade, Cisco and Tata Communications have pooled expertise and insights. It's a winning partnership that's already helped more than 1,000 forward-thinking enterprises create exceptional customer experiences through joint conferencing, collaborating and contact centre solutions.



Extend market reach



Eliminate multi-vendor complexity



Boost ROI

THE TATA COMMUNICATIONS ADVANTAGE



Delivering fast-to-deploy, easy-to-manage, quickly scalable and secure solutions¹

26%

of total internet routes are managed by us

#1 international voice carrier, with coverage of

99.7%

of global GDP and connectivity to **240 countries** and territories

Dedicated regional Cisco Alliance teams covering:

- India
- APAC
- Europe
- Americas

Recognised for excellence

Cisco Collaboration Partner of the FY20 award in Cisco India and SAARC Partner Confluence 2021

Other awards

- Software Partner of the Year
- Strategic Ecosystems Partners of the Year

Cisco by Tata Communications solutions include: Cisco Webex Meetings, Cisco Endpoints and Cisco Calling – Hosted Calling and Meeting – IZO™ SD-WAN powered by Cisco – Cisco Meraki

¹ Source: https://www.cisco.com/c/dam/en_us/partners/downloads/partner/WWChannels/download/disti-partner-msp-aag.pdf

READY TO CONNECT YOU



We're changing how customers work

From high productivity cloud-based collaboration and enterprise voice through to futureproof SD-WAN networks and world-class managed network services. Create the best customer experience combining services with Cisco Powered™ solutions from Tata Communications:



Cisco Webex Meetings

Work together via video, voice or chat the way it should be – intuitively. Your teams focus on collaborating. We take care of security and dependable high performance.



IZO™ SD-WAN powered by Cisco

Evolve your legacy architecture to improve performance, embed agility and unleash connectivity across your business.



Cisco Endpoints

Increase mobility and secure seamless collaboration with intelligent endpoints – from personal devices to TelePresence rooms. Managed services reduce effort and boost efficiency.



Hosted Calling and Meetings

Grow seamlessly with fully managed calling, messaging, meetings and PSTN access. Scale without building excess capacity and commitment to unnecessary CapEx.



Cisco Calling

Reduce costs and power up productivity – integrating PSTN and then migrating to cloud services at your own pace.



Cisco Meraki

Deliver seamless enterprise experiences with managed network services including MPLS, LAN, WAN and SD-WAN plus next-gen Wi-Fi.





A PARTNER TO DEPEND ON

Global reach for borderless growth

We're recognised as the international voice leader – with a global infrastructure that extends your customers' reach to 240 countries and territories, and 99.7 percent of global GDP.

A complete portfolio

Say goodbye to build your own solutions – our wide portfolio covering unified communications and cloud makes it quick and easy to enhance your customer offering.



Single partner simplicity

Thanks to our global reach and extensive local networks, you only need to work with one partner – eliminating complexity for you and your customers.

Fully compliant solutions

Our solutions are designed to meet all compliance and regulatory requirements – so you can navigate the complex voice space with confidence.

WHAT OUR CUSTOMERS SAY



**Tata Communications
named a Leader in
the Gartner Magic
Quadrant for
Network Services**

8th Year Running

- **A global flavours and fragrances firm adopted a new collaborative model to stay resilient during the COVID-19 crisis:**

"With the results we're seeing from this [Cisco] implementation, more and more Tata Communications products and services are being adopted across our offices globally with hugely positive effects on our daily operations."

Company spokesperson

- **A unified, interoperable collaboration strategy has helped IT transformation specialist Hexaware increase productivity:**

"We were looking to bring together our collaboration strategy through a unified, interoperable and integrated application. Cisco collaboration gave us the uniformity we wanted and offered a full array of features to all users. The solution helped bring our collaboration costs down, while allowing us to move to the latest collaboration platforms."

Renald Abel, Head – Systems Technology Group, Hexaware Technologies

Talk to us today to explore how our joint solutions could unlock further growth for you and your customers.

For more information, visit us at <https://www.tatacommunications.com/strategic-alliances/cisco-alliance/>

Contact us



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