

MANAGED SASE SERVICES

COMPREHENSIVE OFFERING TO MAXIMISE YOUR SASE INVESTMENTS

In today's fast-paced digital landscape, enterprises face increasing challenges in securing and managing complex networks. The rapid shift to remote work, hyper-distributed ecosystems, and IoT adoption have strained legacy infrastructures, exposing vulnerabilities. Many organisations are now turning to Secure Access Service Edge (SASE) to address these issues.

Enterprises had **mediocre to** 40% bad experience while there are multiple network providers in **bad** experience while there are the organisation.*

97%

Enterprises use outside help for aspects of SASE management. Those few 3% that self-manage are still in pilot stages.**

However, SASE adoption is often hindered by the need to integrate diverse environments while maintaining consistent security, compounded by a critical shortage of in-house expertise required to manage and secure your networks, users and private apps.

CONSEQUENCES OF NOT ENGAGING EXPERTS



Operational inefficiencies



Security vulnerabilities



Migration risks



Operational downtime

TATA COMMUNICATIONS MANAGED SASE SERVICES PROVIDES THE ANSWER.

Our Managed SASE Services offer a comprehensive suite designed to simplify the end-to-end SASE adoption journey for our customers. Our services are structured into **Core Activities** and modular Value Added Services Packs (VAS Packs), providing unparalleled flexibility and agility. This allows you to tailor your SASE journey to meet specific needs and preferences.



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KEY BENEFITS OF OUR MANAGED SASE SERVICES INCLUDE



Predictable and error-free deployments:

Proven methodologies, automation and lab validated playbooks for reliable, efficient deployments.



Consistent performance:

Ensure consistent network behavior and security policies with our standardised approach.



Intelligent automation:

Streamline operations and reduce errors with AI-powered management platform.



Best-in-class service:

Rely on standardised best practices and proven expertise for exceptional service delivery.



Real-time validation:

Leverage on-demand labs for testing and validating network configurations and policies.

AXIOM - OUR MANAGED SERVICES METHODOLOGY FOR DELIVERY AND MANAGEMENT

We have encapsulated our learnings into a tried and tested **AXIOM methodology (Assess, eXecute, Integrate, and Operate and Manage)** for ensuring efficient deployment and lifecycle management of your SASE solutions across:

Day 0 (Assess): Structured assessment to understand your network and security needs.



Day 1 (eXecute, Integrate):

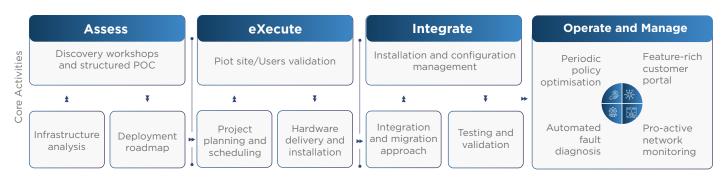
Execute a smooth migration and integration process.



Day 2 (Operate and

Manage): Finally, we provide ongoing management and optimisation services.

The core activities include essential steps which ensure a seamless SASE transition, optimising network performance, security, and user experience.





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VALUE ADDED SERVICES PACKS (VAS PACKS)

We offer additional, customisable options beyond the standard core activities that enhance and extend the core SASE offerings.

Day 0: Assess Secure network transformation roadmap **Digital twin** Comprehensive assessment and seamless Validate SASE use cases in a simulated integration with existing network environment to eliminate costly proof-ofinfrastructure: WiFi/LAN, hybrid WAN, and concept trails for a risk free delivery. multi-cloud connectivity. Gain deep insights **Build a holistic** Simulate Avoid into architecture roadmap for seamless before you implement **Expensive POCs** deployment gaps and risks Day 1: Execute, Integrate **Headend install** Accelerate deployments through skilled technicians for expert installation, configuration, and integration of critical SD-WAN components, ensuring optimal performance and security. Multiple hosting options with **Unified infra monitoring** Streamlined process for onprem or cloud providers dashboard on TC² raped global deployments. **Day 2: Operate and Manage**

Managed Bring Your Own Network (mBYON)

Get your existing network while gaining the security and manageability benefits of SASE through our expert mBYON management services through our unified platform.

30% Cost reduction over traditional approach

Upto 40% increase in bandwidth efficiency

Upto 50% Reduction in deployment time

THE TATA COMMUNICATIONS ADVANTAGE

Unmatched expertise:

1400+ certified SASE experts, efficient ITSM

Tailored service:

Flexible SASE for any maturity level

Proven success:

Successful 1,000+ projects, 99.8% first-time-right deployments

Cost Savings:

Up to 25% TCO reduction with standardised architectures

RECOGNITIONS

Gartner

Leader in Gartner Magic Quadrant for Network Services Global 2023 (11 years in a row)

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Leader in Avasant SD-WAN Managed Services RadarView 2022 2023



Leaders in Secure Access Service Edge (SASE) for APAC Leaders for SD-WAN for APAC















^{*}Source: Omdia's Global Enterprise Network Services Insights surveys of IT executives, 2023
**Source, Omdia's SASE: Choosing the Right Path for Your Business: research of 151 executives using SASE